

# Model Question of HSC Examination 2017 for All Board

Subject Code 

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(English Version)

**Subject : Business Organization & Management 1st Paper**

**Time : 2 Hours 30 Minutes**

**Full Marks —70**

The figures in the right margin indicate full marks. Answer any seven from the following eleven stems

1. "Zill's footwear" has decided to use ICT for fast advertisement, considering market situation and build up relation with customers, so that they can get any information about product, price and its availability. Through this system, "Zill's footwear" can reduce show room cost and maintenance charges. The enterprise provides several plastic cards for the customers for payment conduction with a financial institution.
  - a. What is e-commerce? 1
  - b. What do you mean by B-C commerce? 2
  - c. What type of e-commerce of ICT has been decided to use by Zill's footwear mentioned in the stem? Explain. 3
  - d. Evaluate the rationality for providing the opportunity for the customers payment indicated in the stem. 4
2. "Moonsoon Food Products Ltd" is an export oriented Food & Beverage producer Organization, located at the Industrial Area of Manikgonj. The owner of this organization Sheefa got financial and technical support from an organization whose main purpose is to encourage the entrepreneur for establishing agro based industry. The organization has 64 supporting center in every district in Bangladesh. For exporting food items Sheefa needs support from EPB for shipping facilities.
  - a. What is Chamber of commerce? 1
  - b. What are the functions of SAPTA? 2
  - c. From which supporting service organization did Sheefa took support? Explain. 3
  - d. Explain the rationality for seeking support from the mentioned supporting service organization to export food items for Moonsoon Food Products Ltd. in the stem. 4
3. Akid Javed is the owner and Managing Director of "Zuthi Confectionary Ltd" located at the central point in Moheshkhali town. The confectionary produces several food items and marketed since 1995. Akid Javed forced his employees to produce adulterated food for several days. One day a regulatory team of National Standards

body of Bangladesh looks into that matter and fined “Zuthi Confectionary Ltd.”

- a. What is ozone depletion? 1
  - b. What do you mean by ISO 14000? 2
  - c. According to which law and regulation Akid Zaved should be punished? Explain. 3
  - d. Which action should be taken by the indicated team mentioned in the stem against “Zuthi Confectionary Ltd? Show your argument. 4
4. 20 Farmers of Kalampur village at Savar, have formed an organization named “Badhon” for keeping safeguard from the money lender and creditors. They got loan from the “Badhon” at least interest. They have bought a land with their savings and earnings in 2010 and decided to build up a 10 storied building which will distribute the flats among themselves. An authority requested them to get a member-ship to perform such type of activities for further.
- a. What is debt financing? 1
  - b. Explain the mission of Bangladesh Cooperative Academy. 2
  - c. What type of cooperative society the “Badhon” is by the nature of objective? Explain. 3
  - d. Is there any rationality to get the membership of the mentioned authority? Explain your argument? 4
5. Habib sales rice to the various places in the country collecting from different area of Bangladesh. But he couldn't supply rice in time as per customers demand although he could collect it with the help of producers. So he makes a financial losses. He wants to overcome from the situation.
- a. What is re export trade? 1
  - b. What do you mean by Social Business? 2
  - c. What type of trade is done by Habib mentioned in the stem? Explain. 3
  - d. What type of action should be taken to over come the situation by Habib? Give opinion. 4
6. Valentina and Shahina are two friends. Valentina starts a business named “Valentina cloth store”. Shahina involved with Valentina with oral understanding where as she will get Tk. 8,000 per month as honorarium. Valentina took all decision and didn't share with Shahina. After few months the enterprise faced about to close for financial crisis. Valentina thought that she will not continue the business and shared it with Shahina. Shahina decided that she will start a cloths business alone by herself and did not share it with Valentina.
- a. What is Quasi partner? 1

- b. What do you mean by unlimited Liability of a partnership business? 2
- c. What type of business organization is the “Valentina Cloth Store” based on Structure mentioned in the stem? Explain 3
- d. Analyse for which causes of demerits of “Valentina Cloth Store” Shahina decided to change herself indicated in the stem? 4
7. Mr. Golam Kabir has established a Nursery at the corner of his fishery at Satkhira with 15 semi literate Young-men. He exports freezing fish to Korea although barricade affects his business many times. He stored fish at that time for avoiding loss. But transportation facilities are not enough. So he had to store the fishes and vegetables at high rate. At that time he had to collect loan from bank.
- a. What is Business environment? 1
- b. What is meant by historical environment in Business? 2
- c. What type of element of business environment humanized Mr. Golam Kabir’ s business mentioned in the stem? Explain. 3
- d. Analyze the rationality of the factors of business environment that helps Mr. Golam Kabir at the crucial moment. 4
8. Hasan, Imam and Nasim are 3 friends. They have started a business by oral understanding. Hasan provided Tk. 30,000, Imam invested Tk. 50,000 but Nasim didn’t invest any amount of money although he will get Tk. 2000 per month for operating the business activities. Imam doesn’t do anything but will get profit. After 1 year the firm earned profit of Tk. 12,000 and Nasim claimed Tk. 6000. Hasan took a part in the activity and claimed raticnic.
- a. At least how many members are required to form a public Ltd. Company? 1
- b. What do you mean by unlimited liability of a partnership business? 2
- c. What type of partner is Nasim in the above mentioned stem? Explain. 3
- d. Is there any rationality to claim the amount of Tk. by Imam? Give argument. 4
9. Hasina and Jemi are two Women Entrepreneurs in Bangladesh where Hasina engaged in Cottage Industry and Jemi is in Small Industry. Both are trained up from a Technical Institute and Collected their capital by selling share. Hasina know the clients expectation and supply the products as their demand with quality at a reasonable price. So she earned huge profit. On the others, Jemi produce huge product and earned profit but she didn’t response to the capital providers and didn’t pay tax and duty in time also. She decreases the products price unethically also. She didn’t ensure fair working

environment & wages. So she couldn't provide enough dividend to stockholders. She likes to overcome from this situation.

- a. Who is entrepreneur? 1
- b. What is meant by business ethics? 2
- c. What type of social responsibility was performed by Hasina? Explain. 3
- d. Analyse the rationality of Social responsibilities that should be performed by Jemi mentioned in the stem. 4

10. Samsong H. Chowdhury, Alhaj Mujibur Rahman, Dr. Mohammad Yunus are some successful Entrepreneurs in Bangladesh. R. P. Shaha is also as like as them who would like to take challenges, utilization of time and opportunity. Nazim has also such type of characteristics in him. He established a leather factory at Savar. In 2010 the products were sold at cheaper rate in local area and he became more popular in different area.

- a. Who is the founder of TMSS? 1
- b. What is meant by business entrepreneurship? 2
- c. How did Nazim become an entrepreneur mentioned in the stem? Explain. 3
- d. Analyze factors which are different characteristics of Nazim than that of general people indicate in the stem. 4

11. Zakia has a beauty parlor in Kustia town, it is located at the heart of the town where thousand of Commuters, Shoppers, Service holders are surrounded her parlor. She is the entrepreneur of the parlor. Some time she faces many obstacles like capital, beautification items and customers diversification. But she can take quick decision, change her business location because of her small size of parlor.

- a. What is direct Service? 1
- b. What do you mean by compulsory dissolution of partnership business? 2
- c. What type of business did Zakia perform mentioned in the stem? Explain. 3
- d. Do you think the business organization of Zakia based on ownership will alive in the long run besides any other business? Show your argument. 4

[ Darken the circle (O) with black ball point pen from the alternatives]

- Which one is included in service industry?
  - Animal Husbandry
  - Agriculture
  - Gas production
  - Telephone
- Genetic industry includes—
  - Nursery
  - Fishing
  - Animal husbandry
 Which one is correct?  
 (a) i & ii (b) ii & iii (c) i & iii (d) i, ii & iii
- Read the following stem and answer the question No. 3 :  
 Mr. Aminul Islam from Mymensingh farming crocodile and sale them in USA.
- In which environment practice is included?
  - Social
  - Economic
  - Technological
  - Law and legality
- In which environment "Research Institutions" are included?
  - Social
  - Political
  - Technological
  - Law & Legality
- The elements of cultural environment : re—
  - Shilpakala Academy
  - Religion
  - Religious Institution
 Which one is correct?  
 (a) i & ii (b) ii & iii (c) i & iii (d) i, ii & iii
- Read the following stem and answer the question No. 6:  
 Rumon has a fashion shop in Sylhet. He has two employees. For financial crisis, he included his two friends in his business as financial Advisor.
- What type of business will call after including Rumon's friends based on structure?
  - Sole proprietorship
  - Partnership
  - Pvt Ltd. Company
  - Public Ltd. Company
- Agreement among partners may be—
  - Oral
  - Written
  - Oral and written
 Which one is correct?  
 (a) i & ii (b) ii & iii (c) i & iii (d) i, ii & iii
- Read the following stem and answer the question no. 8 & 9 :  
 "Kangaro" is an export oriented larger scale business organization. It's number of directors are 3. The company could not collect share capital form capital market although it is registered according to the company Act. 1994.
- What type of registered joint stock company the "kangaro" is?
  - Statutory Company
  - Limited Company
  - Public Ltd Company
  - Chartered Company
- To collect share capital from the mentioned place the authority of "kangaro" has to—
  - Change Memorendum of Association
  - Change Articales of Association
  - Issue prospectus
 Which one is correct?  
 (a) i & ii only (b) ii & iii only (c) i only (d) iii only
- Which one is excluded the principles of co-operative society?
  - Equality
  - Service
  - Democracy
  - Elimination of middlemen
- Which company has no right to issue debenture?
  - Subsidiary company
  - Holding Company
  - Private Ltd. Company
  - Statutory Company
- The non-conventional pollutants include dissolved & particular forms of—
  - metal
  - arsenic
  - lead
  - Iron
- Which one is primarily concerned with 'environmental management'?
  - ISO 9000
  - ISO 90001
  - ISO 12000
  - ISO 14000
- The essential elements of insurance is—
  - Insurable interest
  - Premium
  - Direct reason
 Which one is correct?  
 (a) i & ii (b) i & iii (c) ii & iii (d) i, ii & iii
- Which one is intellectual properties?
  - Patent
  - BSTI
  - NIFT
  - ISO
- Which kind of helping is industrial policy?
  - Government
  - Private
  - Public
  - Joint Ventue
- Which one is the copyright Act?
  - Act 1995
  - Act-1994
  - Act-2000
  - Act-2001

18. The member countries of BIMSTEC is —

- i. Singapore
- ii. Bangladesh
- iii. India

Which one is correct?

- (a) i & ii
- (b) i & iii
- (c) ii & iii
- (d) i, ii & iii

**Read the following stem & answer the question No. 19 :**

Rajon and his 6 friends have formed a business organization. They will continue their business after 2015, all though it wasn't mentioned in their document?

19. What type of partnership business have been formed by Rajon?

- (a) Banking Partnership
- (b) General Partnership
- (c) Partnership at will
- (d) Unlimited liability

20. What type of partnership of stem's organization will be called after 2016?

- (a) General partnership
- (b) Limited partnership
- (c) Partnership at will
- (d) Banking Partnership

21. How much portion of women are self employed of 66% self employed citizen?

- (a) 16%
- (b) 26%
- (c) 36%
- (d) 46%

22. Who is the Monipuri women at Sylhet?

- (a) Shahina Khatun
- (b) Shantuna Shinzha
- (c) Shamima Khatun
- (d) Dr. Selina Hasin

23. Which one is e-business?

- (a) E-commerce
- (b) B<sub>2</sub>G business
- (c) Direct Service
- (d) Social Business

**Read the following stem and answer the question No. 24 :**

Moon soon uses such type of business, which is faster, and secure scalable. He purchases goods and sales that items through wireless Technology.

24. What type of e-commerce is the mentioned stem's org.?

- (a) B<sub>2</sub>B Commerce
- (b) C<sub>2</sub>C Commerce
- (c) B<sub>2</sub>C Commerce
- (d) M Commerce

25. Which country is seen as a global leader in e-commerce?

- (a) Japan
- (b) Germany
- (c) Canada
- (d) Singapore

26. In which year online act has been enacted?

- (a) 1990
- (b) 1992
- (c) 1994
- (d) 1996

27. Which company first starts E-Business in the world?

- (a) Apple
- (b) IBM
- (c) Amazon. Com
- (d) DELL

**Read the following stem and answer the question No. 28 :**

Business man Ahmad Karim uses special procedure to manage the wastage of the industry and use them to produce fertilizer.

28. Which element is saved by Ahmad Karim?

- (a) Air
- (b) Water
- (c) Soil
- (d) Sound

29. Ahmed Karim maintain such the social responsibility—

- i. Reduce environment Pollution
- ii. Increases Production
- iii. Increase Profit

Which one correct?

- (a) i & ii
- (b) i & iii
- (c) ii & iii
- (d) i, ii & iii

30. Which one is excluded in

- (a) Ordinary debenture
- (b) Mortgage debenture
- (c) Convertible debenture
- (d) Share debenture